### Memo

To:

Mayor and Town Council

From:

Shirley Freeman, Director of Finance/Administration

Date:

February 9, 2016

**Subject:** 

Monthly Reporting - Finance



Town of Bluffton 20 Bridge Street PO Box 386 Bluffton, SC 29910 843.706.4500 843.757.6720 (fax)

Summarized below are the current General Fund revenues and expenditures through January 2016 as compared to those through January 2015. The financial reporting for the period ending January 31, 2016 follows which includes the Stormwater and CIP Funds. Special Revenues are also included with updates to second quarter collections.

Current revenues are below expenditures this early in the year as expected. Total revenues (including transfers in) are 26.26% of current budget compared to approximately 46.73% for the same period of the prior year. Property tax revenues are currently down 83% below last year through January. This is a timing issue only as the collections for December through January 15<sup>th</sup> were received in January last year and have not been received yet this year. Year-to-date revenues show a decrease of \$2,464,811 from prior year. The decrease is due mainly to timing of \$2,750,000 of Property Taxes, and \$250,000 of Hospitality Tax Transfers-In posted in FY2015 but not yet in FY2016. This is partially offset by Capital Lease payments of \$380,000 and an increase of \$135,000 in Licenses & Permits collections. Without timing differences total revenues would be at 47.5% of current budget compared to 46.73% for prior year.

Expenditures are 52.99% of budget compared to 55.18% for the same period of the prior year. Currently, two departments are above the percent of budget year mark (58.33%) for the period thru December. The Municipal Judges Department is at 66.0% due to annual contract payment and HHI judicial weekend coverage and Information Technology Department is at 63.7% due to annual software fees paid for Tyler Technology and for the ESRI Software for GIS/Land Management and the purchase of budgeted computer hardware.

	Adopted	YTD	% of	% of
Fiscal Year 2016 General Fund	Budget	Actual	Budget	Year
Revenues	14,139,330	3,713,374	26.26%	58.33%
Expenditures	(14,139,330)	(7,492,829)	52.99%	58.33%
Revenues Over (Under) Expenditures	-	(3,779,455)	TO DESCRIP	

	Revised	YTD	% of	% of
Fiscal Year 2015 General Fund	Budget	Actual	Budget	Year
Revenues	12,684,810	5,928,185	46.73%	58.33%
Expenditures	(12,684,810)	(6,999,933)	55.18%	58.33%
Revenues Over (Under) Expenditures	-	(1,071,748)		

The General Fund Financial Dashboard with interactive tables and graphs has been updated through the month of January and can be accessed using the link below.

General Fund Revenues and Expenditures		YTD Actual		Current Budget		Actual/ Budget Difference	Actual as % of Budget
			(NIX				
Revenues							
Property Taxes	\$	538,442	\$	4,600,000	\$	(4,061,558)	11.7%
Licenses & Permits							
Business Licenses	\$	248,331	\$	1,570,000	\$	(1,321,669)	15.8%
MASC Telecommunications		150		107,000		(106,850)	0.1%
MASC Insurance Tax Collection		360		1,353,000		(1,352,640)	0.0%
Franchise Fees (electric, gas, water, telephone, cable)		518,297		1,896,700		(1,378,403)	27.3%
Building Safety Permits		1,029,932		1,317,520		(287,588)	78.2%
Application Fees		33,355		55,000		(21,645)	60.6%
Administrative Fees		-		44,000		(44,000)	0.0%
Total Licenses & Permits	\$	1,830,425	\$	6,343,220	\$	(4,512,795)	28.9%
Intergovernmental							
State Shared Revenues							
Local Government Fund	\$	147,242	\$	278,145	\$	(130,903)	52.9%
Federal Grants		41,470		1,1-		41,470	100.0%
Total State Shared Revenues	\$	188,712	\$	278,145	\$	(89,433)	67.8%
Other Local Governments							
School Crossing Guards	\$	26,531	\$	64,750	\$	(38,219)	0
School Resource Officers		104,650		214,500		(109,850)	48.8%
Total Other Local Governments	\$	131,181	\$	279,250	\$	(148,069)	47.0%
Total Intergovernmental	\$	319,893	\$	557,395	\$	(237,502)	57.4%
Service Revenues							
Contract Police Services	\$	29,827	\$	60,000	\$	(30,173)	49.7%
Impact Fee Collection Fee	·	11,059	•	36,000		(24,941)	30.7%
Development Fees		401,475		647,800		(246,325)	62.0%
Total Sales and Service	\$	442,361	\$	743,800	\$	(301,439)	59.5%
Fines & Fees						(,	
Municipal Court	\$	133,142	\$	225,000	\$	(91,858)	59.2%
Victims Assistance	*	20,374	•	30,000	•	(9,626)	67.9%
Forfeitures		11,001		,		11,001	100.0%
Total Fees and Fines	\$	164,517	\$	255,000	\$	(90,483)	64.5%
Miscellaneous Revenues	•	,	•	200,000	Ť	(00,000)	
Rental Income	\$	18,775	\$	25,500	\$	(6,725)	73.6%
Interest Income	•	4,816	~	5,000	•	(184)	96.3%
Other Revenue		15,187		52,000		(36,813)	29.2%
Total Miscellaneous	\$	38,778	\$			(43,722)	47.0%
Total Revenues	\$	3,334,416	_	12,581,915	-\$	(9,247,499)	26.5%
TOWN INC VEHICLES	=	3,004,410	=	12,001,010	=	(0,247,4007	20.070
Other Financing Sources							
Proceeds from Capital Leases	\$	378,958	\$	521,520	\$	(142,562)	72.7%
Transfers in From:		· · ·					
State Accommodations Tax			\$	38,265	\$	(38,265)	0.0%
Local Accommodations Tax			٠	<b>,</b>		-	0.0%
Hospitality Tax				500,000		(500,000)	0.0%
Stormwater Utility Fees				25,000		(25,000)	0.0%
Prior Year Fund Balance				472,630		(472,630)	0.0%
Total Transfers	\$		\$		\$		0.0%
Total Other Financing Sources	\$	378,958	<u> </u>		-\$		24.3%
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Total Revenues and Other Financing Sources	\$	3,713,374	\$	14,139,330	\$	(10,425,956)	26.3%
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General Fund Revenues and Expenditures		Actual		Budget	Difference	Budget	
	-				A VERY LAND		
Expenditures							
Town Council	\$	75,512	\$	138,485	\$ (62,973)	54.5%	
Executive	\$	501,410	\$	918,771	\$ (417,361)	54.6%	
Economic Development	\$	87,342	\$	191,770	\$ (104,428)	45.5%	
Human Resources	\$	140,386	\$	342,405	\$ (202,019)	41.0%	
Police	\$	3,324,030	\$	5,742,899	\$ (2,418,869)	57.9%	
Municipal Judges	\$	32,266	\$	48,895	\$ (16,629)	66.0%	
Municipal Court	\$	133,556	\$	254,015	\$ (120,459)	52.6%	
Finance	\$	388,590	\$	775,645	\$ (387,055)	50.1%	
Information Technology	\$	489,777	\$	768,735	\$ (278,958)	63.7%	
Customer Service	\$	190,917	\$	448,685	\$ (257,768)	42.6%	
Planning & Community Development	\$	439,361	\$	888,242	\$ (448,881)	49.5%	
Building Safety	\$	316,731	\$	682,676	\$ (365,945)	46.4%	
Project Management	\$	273,161	\$	567,112	\$ (293,951)	48.2%	
Public Works	\$	580,981	\$	1,012,260	\$ (431,279)	57.4%	
Non-Departmental (Townwide)	\$	518,809	\$	1,358,735	\$ (839,926)	38.2%	
Total Expenditures	\$	7,492,829	\$	14,139,330	\$ (6,646,501)	53.0%	



#### **STORMWATER FUND**

Category		Rev	ised Budget	YTE	<b>Expended</b>	En	cumbered	Remaining
Routine	TOTAL	\$	776,945	\$	241,111	\$	136,244	\$ 399,590
Personnel and Operating			776,945		241,111		136,244	399,590
Capital	TOTAL	\$	2,910,925	\$	35,039	\$	28,909	\$ 2,846,977
00036-Wetands Restoration			85,000				12,500	72,500
00317-US EPA 319 Grant - Phase 2			428,925		35,039		16,409	377,477
Transfers to CIP for Buck Island Sewer Project	cts		2,037,000					2,037,000
00034-Hampton Lake SW BMP Retrofit			310,000		-		-	310,000
00049-SWU Mgmt Plan Update			50,000		-			50,000
Grand Total		\$	3,687,870	\$	276,150	\$	165,153	\$ 3,246,567

Year-to-date expenditures are \$276,150 or 7.5% of the annual budget. The YTD expenditures combined with the committed contracts and other encumbrances are 12.0% of the annual budget.



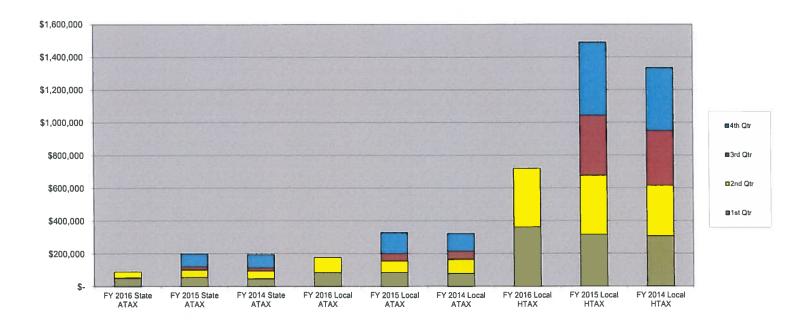
#### **CAPITAL IMPROVEMENTS PROGRAM (CIP) FUND**

ategory		Rev	ised Budget	YTE	<b>Expended</b>	En	cumbered	Re	maining
Park Dev	TOTAL	\$	1,001,600	\$	104,658	\$	4,446	\$	892,496
00016-Parks & Recreation Improvements			113,600		81,491				32,109
00017-Oyster Factory Park Site - Next Phase			888,000		23,014		4,446		860,540
00025-Dubois Park				\$	153			\$	(153
Pathways	TOTAL	\$	450,000	\$	15,356	\$	7,484	\$	427,160
00029-General Pathways			25,000		3,528		480		20,992
00048-Goethe/Shultz Rd Pathways			425,000		11,828		7,004		406,168
Roadway Impr	TOTAL	\$	1,552,500	\$	22,563	\$	85,371	\$ 1	,444,566
00007-Bluffton Parkway Phase 5B			5,500						5,500
00013-May River/Bruin Road Streetscape - Phases	2 & 3		1,547,000		22,563		85,371	:	,439,066
Sewer & Water	TOTAL	\$	3,287,000	\$	373,046	\$	556,249	\$ 2	,357,705
00031-Buck Island Sewer - Phase 3			1,397,000		364,868		484,474		547,658
00041-Buck Island Sewer - Phase 4			800,000		7,539		21,906		770,555
00044-Buck Island Sewer Ph V-VII			90,000				12,750		77,250
00045-Jason-Able Sewer			1,000,000		639		37,119		962,242
Old Town Impr	TOTAL	\$	325,900	\$	52,937	\$	32,637	\$	240,320
00042-Calhoun Street & Adjacent Area Study			267,500		11,214		26,441		229,845
00046-Police Camera			32,100		19,976		4,901		7,223
00047-Police Sub-Station Renovation			11,300		6,747		1,295		3,25
00050-Lighting & Street Signs			15,000		15,000				
Town Facilities	TOTAL	\$	2,500,000	\$	23,240				2,476,76
00040-Multi County Commerce Park			2,000,000		22.242				2,000,00
00051-Town Hall Redevelopment	TOTAL		500,000		23,240				476,76
Land Acquisition	TOTAL	\$	1,000,000	\$	162,000			\$	838,00
00020-Land Acquisition			1,000,000		162,000				838,00
Grand Total		\$	10,117,000	\$	753,800	\$	686,187	\$	3,677,01

Year-to-date expenditures are \$753,800 or 7.5% of the annual budget. The YTD expenditures combined with the committed contracts and other encumbrances are 14.2% of the annual budget.



#### **SPECIAL REVENUES**



		State ATAX			Local ATAX			Local HTAX	ΓAX		
	FY 2016	FY 2015	FY 2014	FY 2016	FY 2015	FY 2014	FY 2016	FY 2015	FY 2014		
1st Quarter	\$ 52,274	\$ 53,267	\$ 46,396	\$ 83,618	\$ 84,734	\$ 77,883	\$ 363,660	\$ 316,646	\$ 308,146		
2nd Quarter	35,575	48,159	46,615	91,413	70,374	86,812	354,552	359,481	305,902		
3rd Quarter	-	18,098	19,409	-	45,518	50,171	-	367,671	336,330		
4th Quarter	-	77,874	80,844	-	127,637	107,236		445,723	383,460		
Total	\$ 87,849	\$ 197,398	\$ 193,264	\$ 175,031	\$ 328,263	\$ 322,103	\$ 718,212	\$1,489,521	\$1,333,838		

For the quarter, State and Local Accommodations Tax revenues are up 7% and Hospitality Tax revenues are down 1% when compared to the previous year.

For the year, State and Local Accommodations Tax revenues are up 2% and Hospitality Tax revenues are up 6% when compared to the previous year. Collections are up and we are still collecting on deliquents.